

Fedor Koobas

*Senior Azure Cloud Architect & Technical Advisor (AZ-305 level;
FinOps/Security/AI Specializations)*

Prague, Czech Republic (open to relocation within EU, no visa sponsorship required)

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Azure Cloud Architect with 6+ years of experience, specializing in FinOps, security (mainly Azure Entra ID), and Azure AI integration. Certified in AZ-305, AZ-104, AI-102, and MCT. Experience in cloud migrations, optimizing costs and managing technical teams of 12 engineers. C-level stakeholder management and enterprise architecture design. Multilingual (EN/FR/CZ/RU) EU citizen open to relocation

Skillset

Languages: English (C2), French (B2), Czech & Russian (Native)

Team Leadership: Technical mentorship, training & development, cross-functional collaboration, C-level stakeholder management

Certifications: Azure Solutions Architect Expert (AZ-305), Azure Administrator Associate (AZ-104), Azure AI Engineer Associate (AI-102), Azure AI Fundamentals (AI-900), Microsoft Certified Trainer (MCT)

Cloud: Microsoft Azure Architecture (Expert level, IaaS, PaaS, SaaS), Cloud Migration Strategy, Azure Landing Zones, Zero Trust Architecture

AI: Azure AI Foundry, Azure OpenAI Service, Cognitive Services, LLM Integration, Python Development (VS Code + Github Copilot + Roo Code)

Infrastructure as Code & Automation: Terraform, Bicep, ARM Templates, PowerShell Scripting, Azure CLI, Azure DevOps

Identity & Access Management: Azure Entra ID (Azure Active Directory), Conditional Access, RBAC, Privileged Identity Management (PIM), Multi-Factor Authentication (MFA)

Microsoft 365 & Digital Workplace: Office 365 (Exchange Online, SharePoint, OneDrive, Microsoft Teams), Microsoft Intune, Power Platform (Power Automate, Power Apps, Power BI)

FinOps & Cost Optimization: Azure Cost Management, Reserved Instances/Azure Savings Plan, Azure Advisor, Resource Optimization, Budget Management, Cost Allocation, TCO Analysis

Professional Experience

Senior Technical Advisor (Azure Rapid Response)

Microsoft, Prague | *May 2024 - Present*

- Lead team of 12 Azure support engineers ranging from junior to senior, handling technical escalations, performance reviews, and career development
- Design cost-optimized Azure architectures with focus on FinOps using Reserved Instances, Azure Landing Zones, and Azure Cost Management
- Design Azure Entra ID security solutions including Conditional Access policies, Privileged Identity Management (PIM), and Zero Trust architecture for enterprise customers
- Develop AI-driven support automation using Azure AI Foundry and Azure OpenAI Service, architecting LLM integration with internal ticketing database via Python APIs to improve case resolution efficiency
- Participate in Microsoft LEAD program handling C-level escalations with monthly on-call rotation (24/7), managing critical incidents with executive-level stakeholders
- Conduct architecture workshops and technical training sessions for customers and internal teams as Microsoft Certified Trainer (MCT)

Technical Advisor (Azure Rapid Response)

Microsoft, Prague | *November 2021 - May 2024*

- Led a team of 12 support engineers, handling escalations within 15-120 minutes SLA
- Conducted 100+ training sessions for new hires, mentoring programs, and MCT initiatives
- Managed 3-5 daily escalation tasks and 5-10 case reviews
- Drove supportability projects, enhancing documentation and process efficiency
- Served as the primary escalation point of contact, resolving critical customer issues

Support Engineer

Microsoft, Prague | *April 2018 – November 2021*

- Resolved 1000+ Azure cloud support cases with an exceptional 4.91/5.00 average customer satisfaction score

- Achieved AZ-100 and Azure Administrator Associate certifications within the first year
- Mentored 4 new hires, becoming a subject matter expert in a team of 6
- Maintained and updated internal documentation, improving team knowledge base

BI Analyst / Support Engineer

Billigence, Prague | *September 2016 - April 2018*

- Developed web applications using SQL, HTML/CSS, and XML
- Provided 2nd level support for a Data Governance application using Confluence/JIRA

Online Acquisition Intern

AVG Technologies, Prague | *April 2015 - May 2016*

- Produced weekly reports and web analytics for multiple regions (RU, ES, CZ, US)
 - Maintained and updated content across several regional websites
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Personal Interests

- Cloud Technology Trends and Innovations
- Artificial Intelligence and Machine Learning
- Personal Finance and Investments
- Outdoor Activities: Hiking, Yoga
- Martial Arts: Aikido
- Writing and Literature
- New Media, Philosophy, Languages
- Academia & Research